Talentor Brand & Marketing Talentor

Nobody knows that you are part of Talentor, an international network?

You have to talk about it a hundred times ©!!!!

- There are no shortcuts.
- There are no overnight successes.
- Success takes work.

Success is a product from ALL of us!

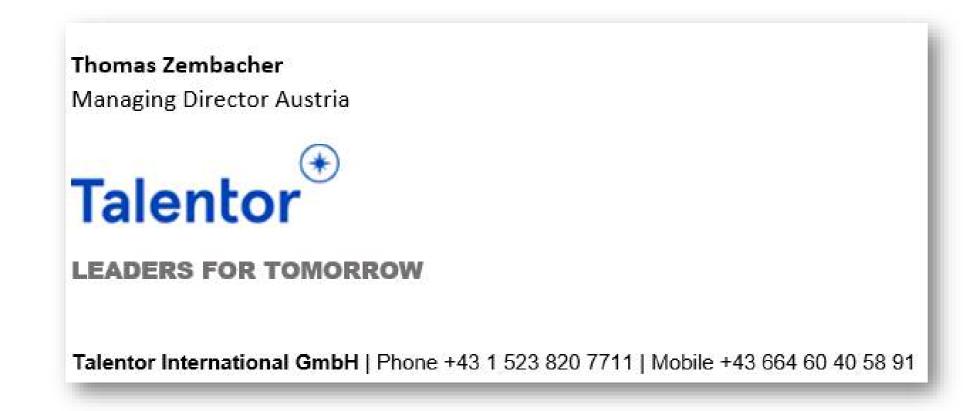


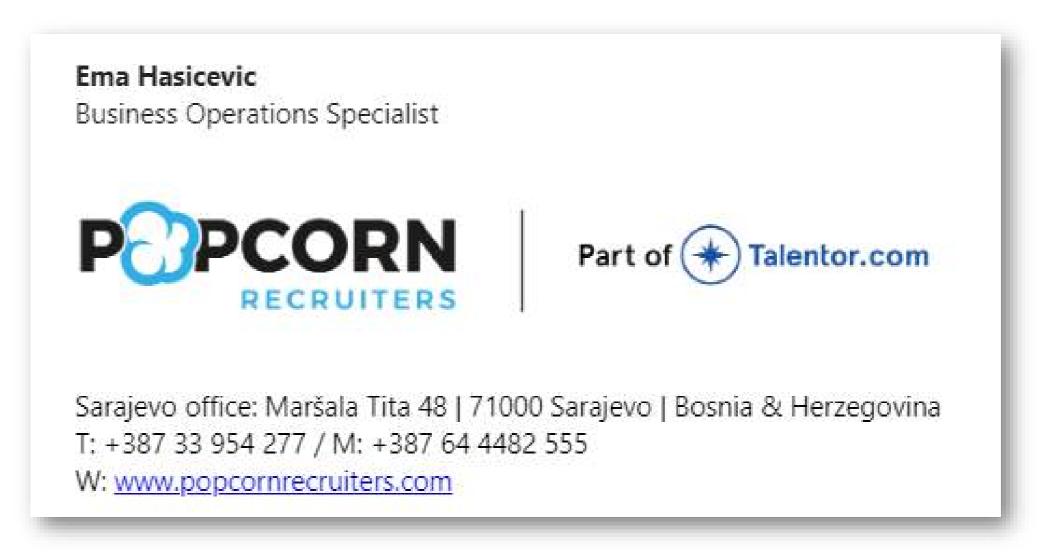




Use Talentor branding/ Talentor Logo in EVERY communication

Talentor Logo or Co-branding in the email signature and on the business cards of EVERY team member, not only management.







Use Talentor in every communication to customers & candidates

Presentations

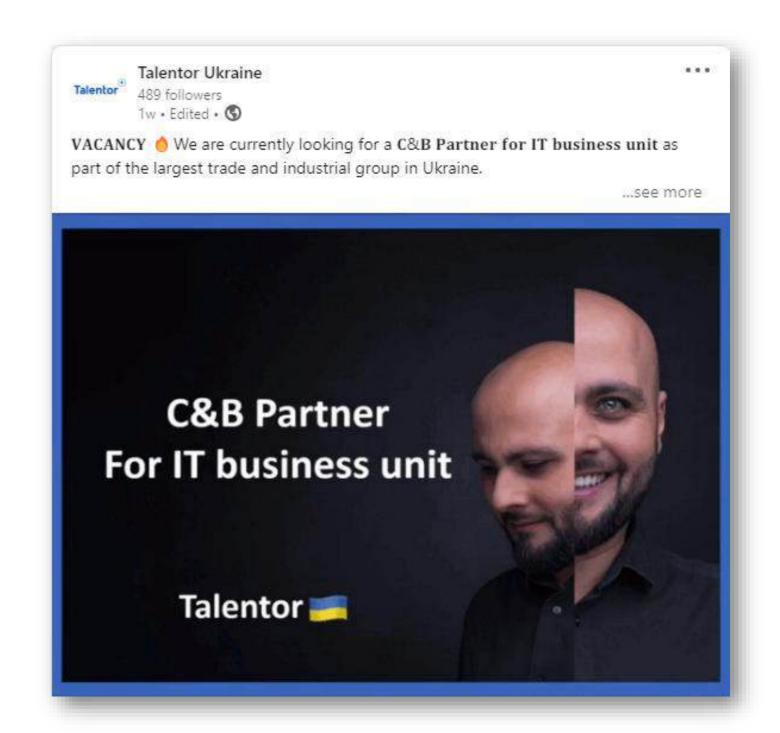
- ✓ Use Talentor presentation templates.
- ✓ Co-branded partners please integrate slide about Talentor in your presentations.

Brochures/ Folders

✓ Include a short statement about Talentor network and Talentor co-branded Logo.

Offers/ Job Ads

✓ Include the Talentor Logo or co-branded Logo.

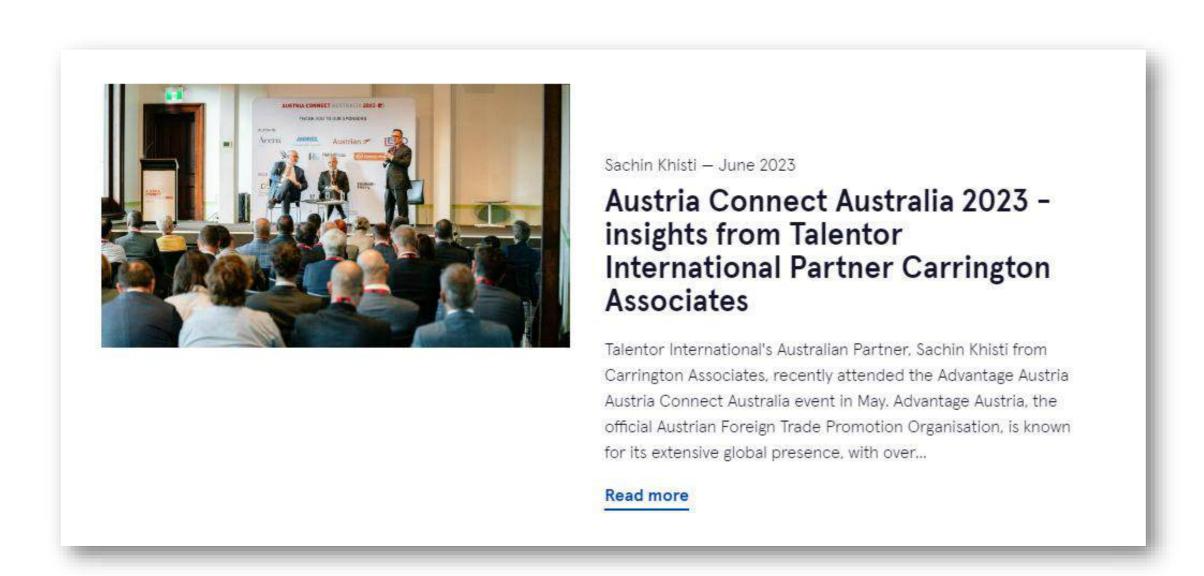




Use Talentor branding online

Talentor Website:

- Send **updates** about employees, services, recent hires, about your company from time to time (Blog and Newsletter).
- Translate your location page into local language will help to find you in search engines in local language.
- Integrate your local jobs to Talentor <u>Job listing</u>

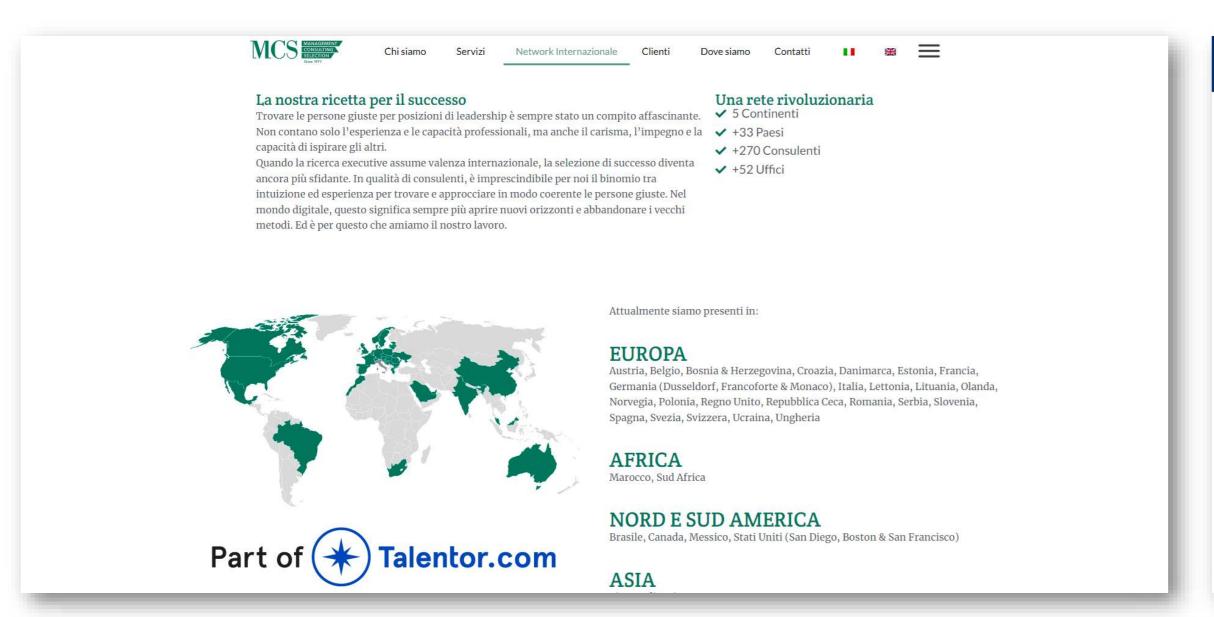


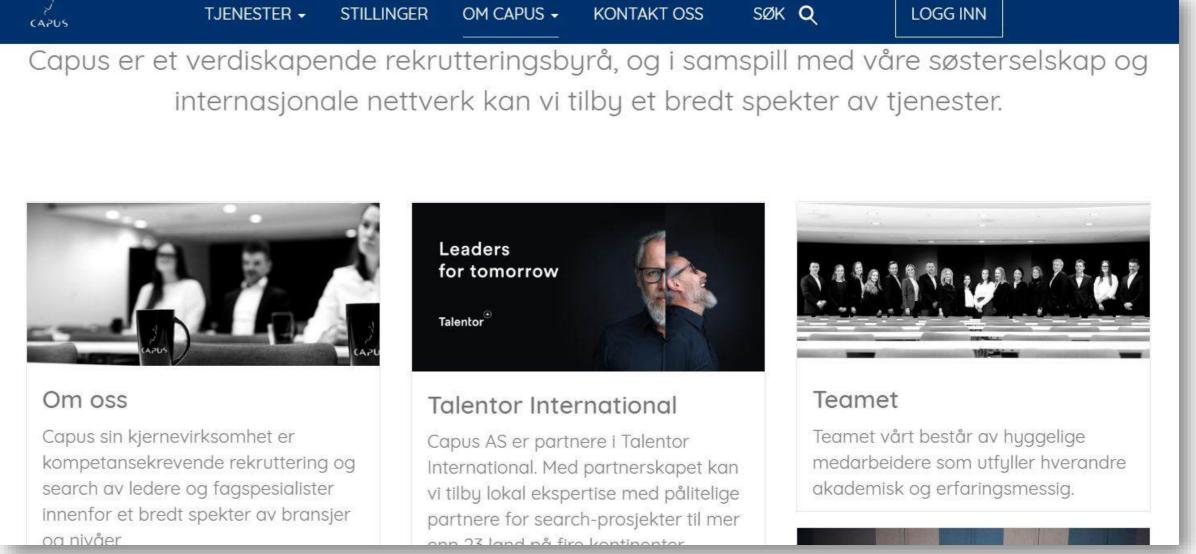


Use Talentor branding online

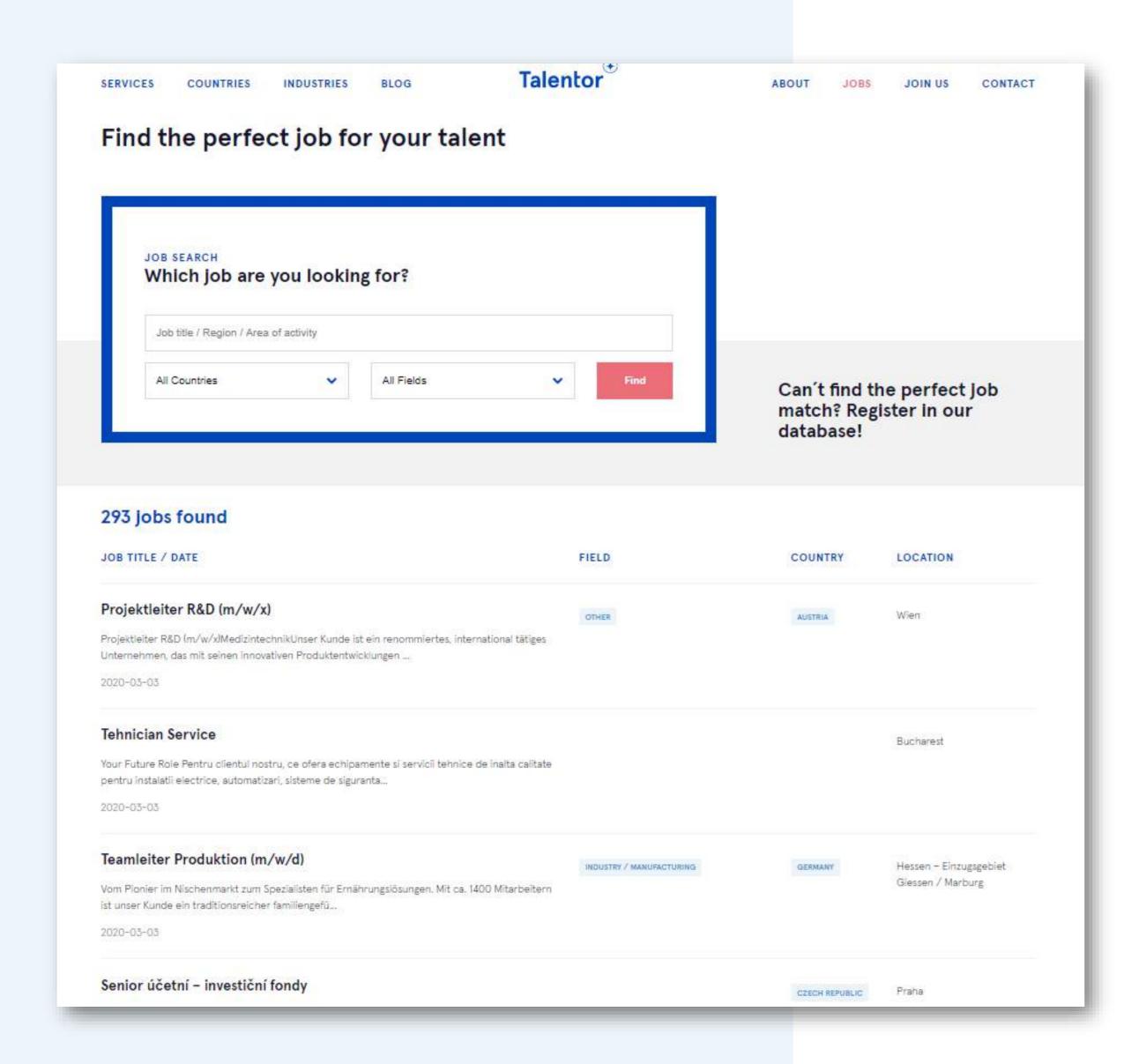
Your webpage with local branding:

- Integrate information & Logo of Talentor.
- Link to Talentor.com.
- We also link Talentor.com to your local website!









Talentor Job Page:

We can add your jobs to our Talentor.com/jobs page!

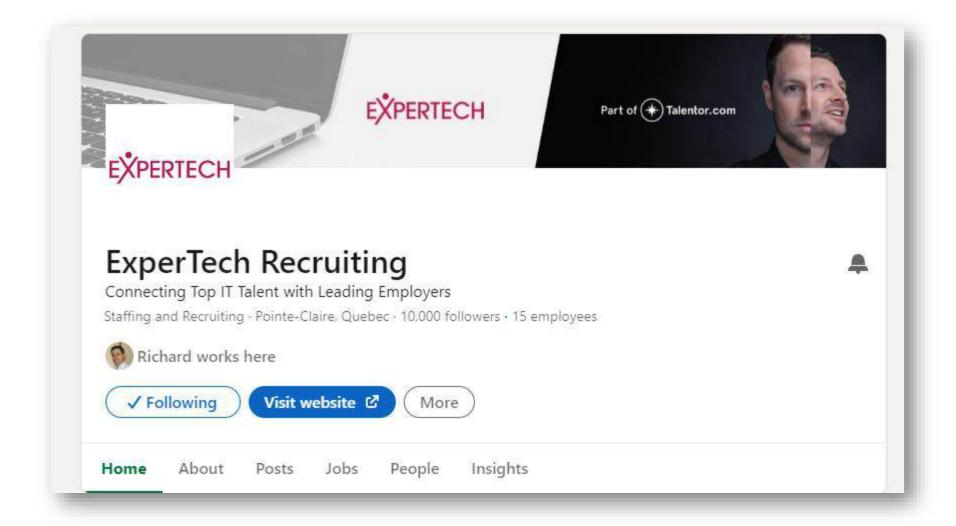
- We just need a feed from your recruitment software with the information of your job ad.
- You will increase (international)
 visibility, will get attention and raise
 the range of your job
 advertisements.

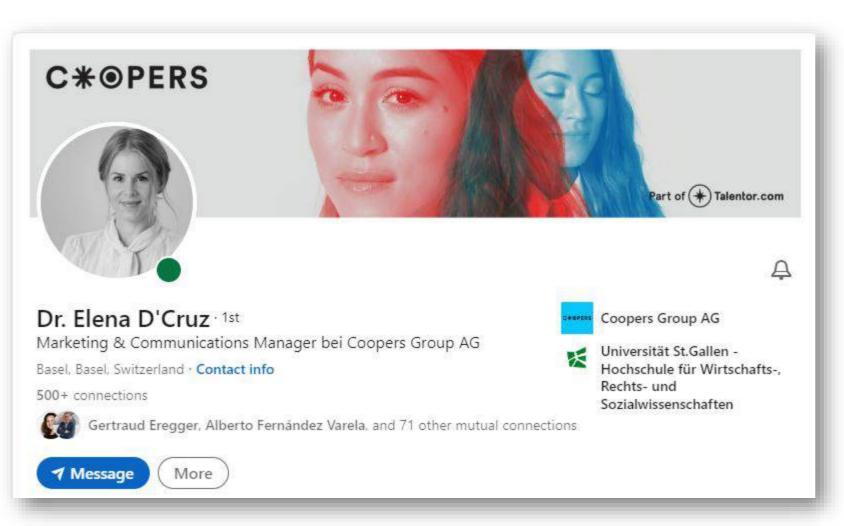


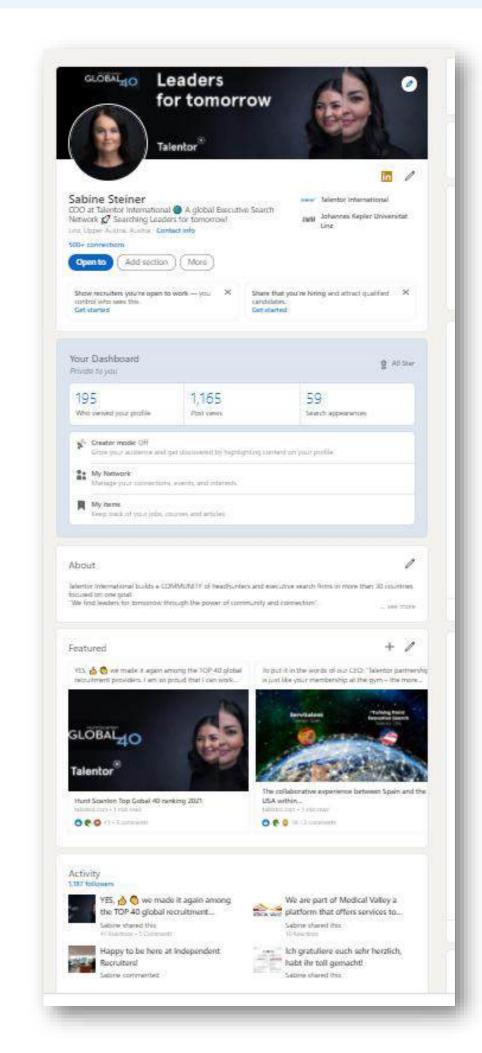
Use Talentor branding on social media channels

LinkedIn, Facebook, XING, Job boards & CO:

- Add **Talentor branding** to your personal profiles / company profiles.
- Connect with the other partners and all their team members.
- Share & Like posts from the network this increases visibility.
- Join the Talentor Global LinkedIn group for more news.









Use Talentor branding offline

Make the Talentor brand visible in your office:

- Pictures/posters of Talentor branding.
- Talentor wall sign.
- Roll-ups: for meetings and events.
- Give-aways for customers/candidates.





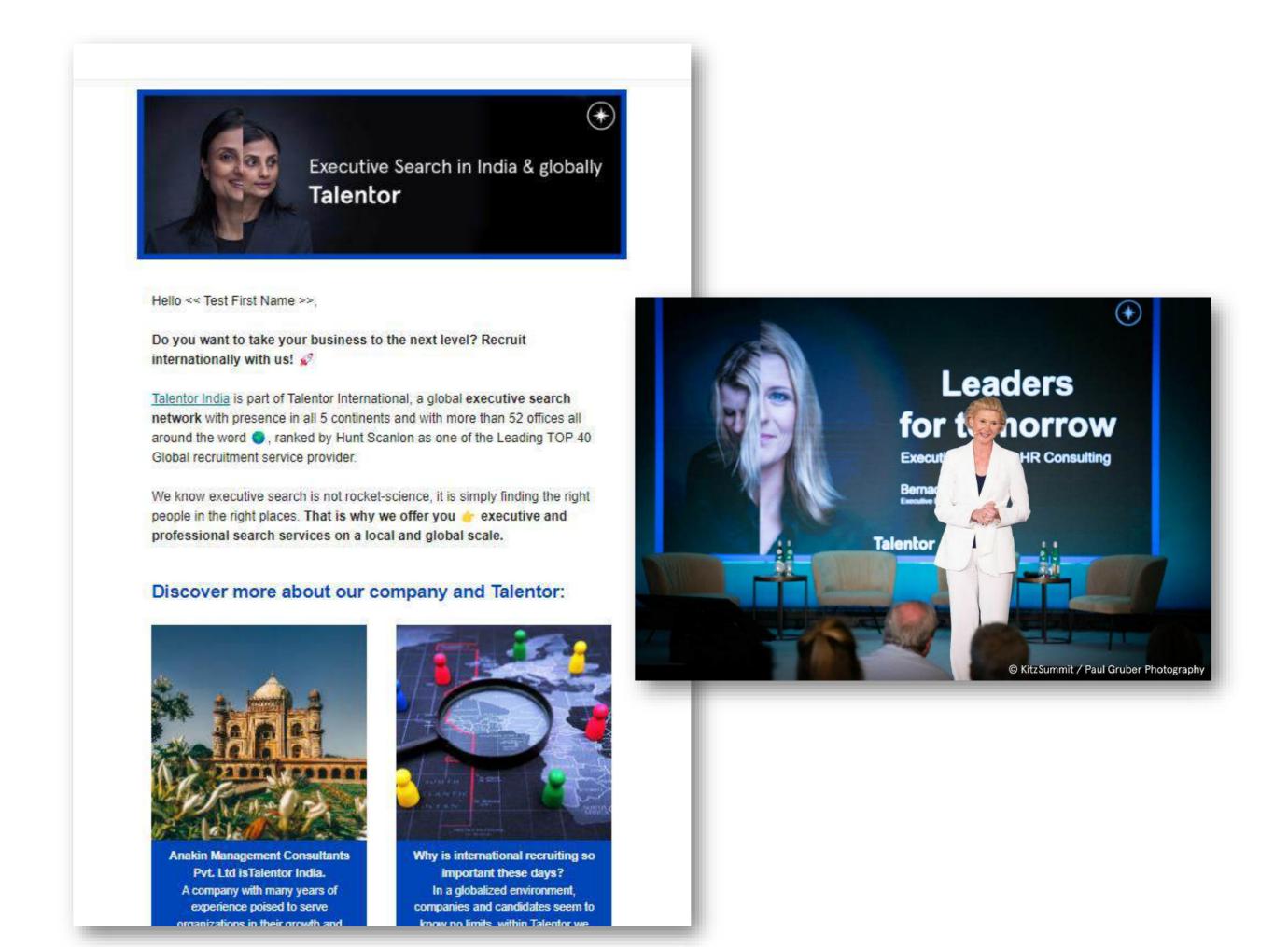






Invest (time) in the visibility of your company

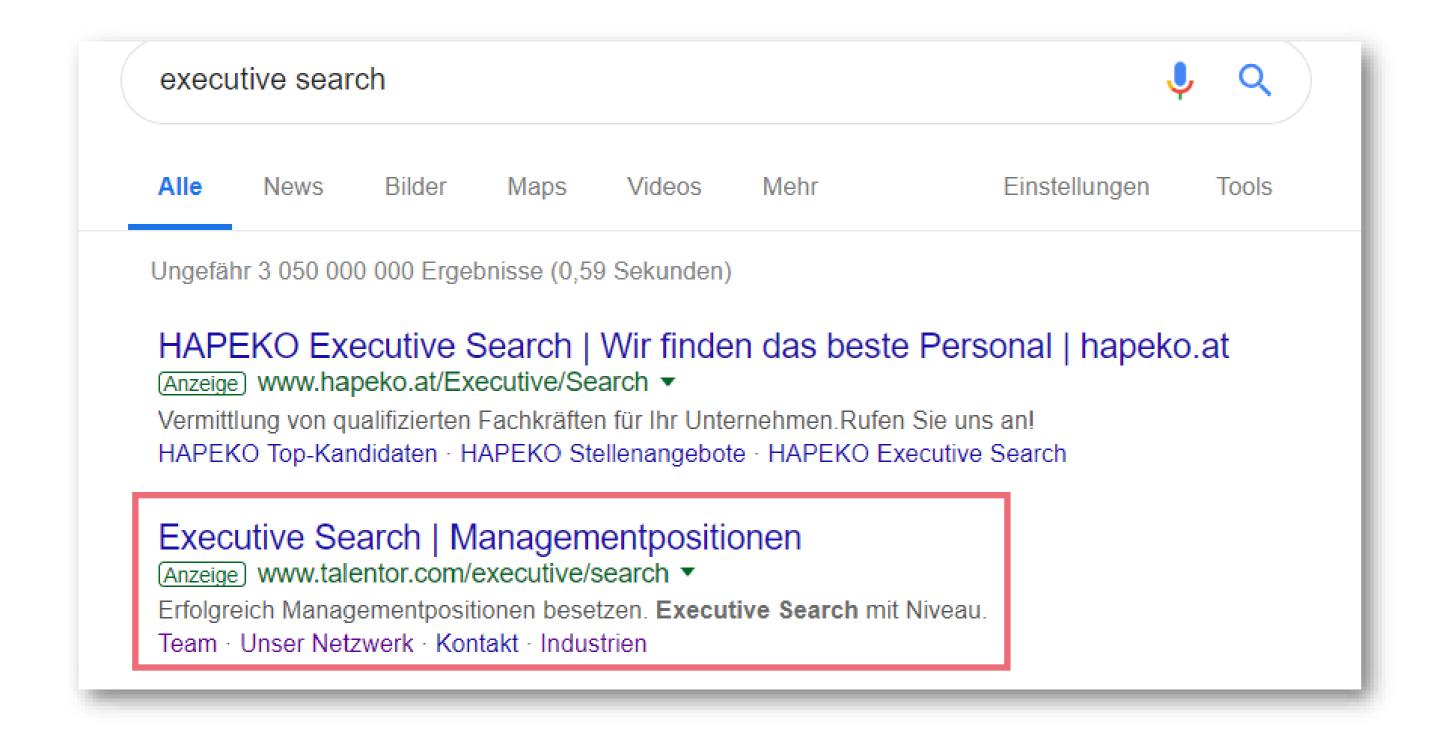
- Write posts about your activities/case studies/international projects or HR related topics or share these stories from Talentor.com
- Share **success stories**, information about Talentor network with your customers/market (social media but also personalized information like Newsletter).
- Use Talentor **Newsletter templates** and send it to customers/candidates.
- Participate at local events (as speaker) and promote Talentor & Network.

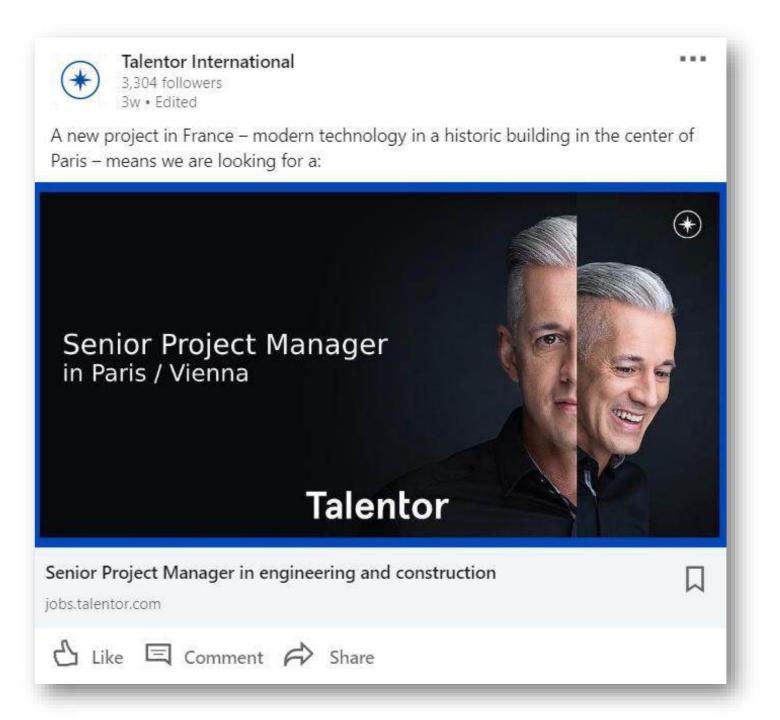




Invest (money) in the visibility of your company

- Think about Google Ads for your target group.
- LinkedIn Ads for your service/company and/or for Job offers.







What to do to keep the Talentor spirit alive in your team?

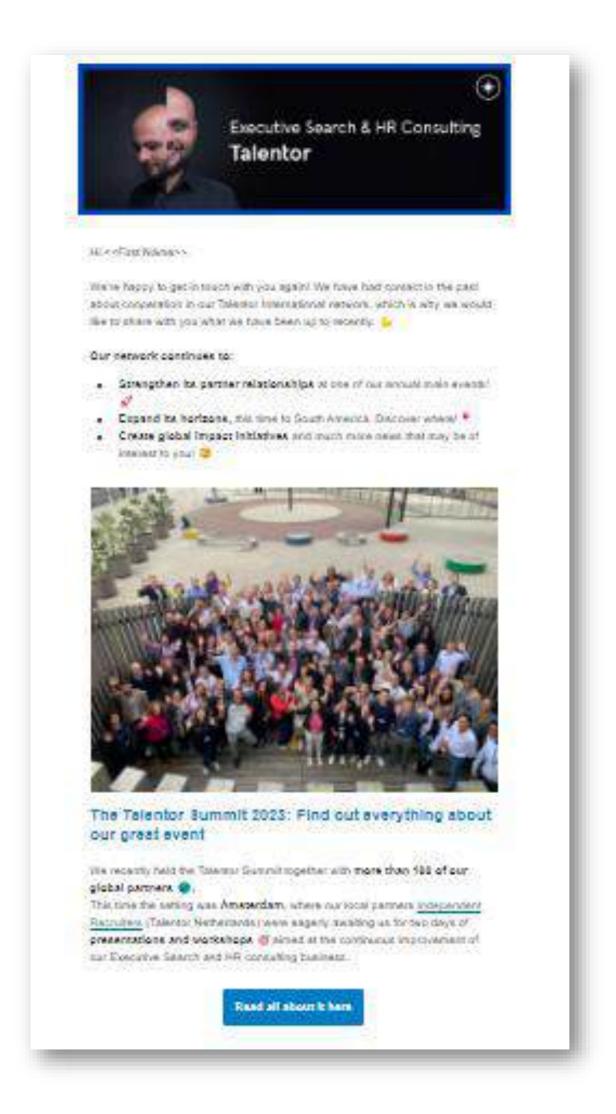
Keep the people informed about Talentor

Talentor International sends out a Talentor Newsletter every quarter to ALL Talentor employees.

 To do so we need a current list of employees – please keep us updated – and news from YOUR country/company.

We (Michael & Sabine) are offering a "newcomer" meeting once in a quarter to all new employees of every partner country (most important for people in sales).

- We tell them the Talentor story.
- What to do in case of a cross-border project.
- How to "sell" Talentor to clients and candidates.
- Information about branding.

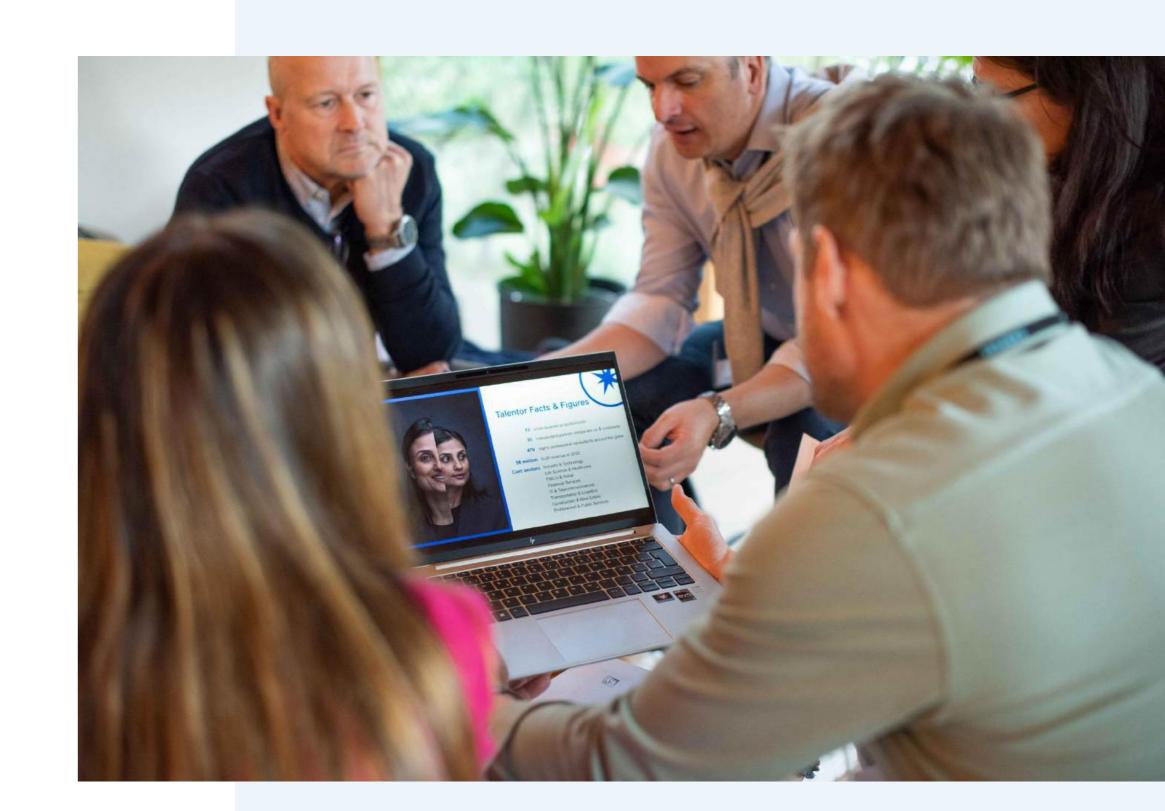




Keep the people informed about Talentor

- Bring (relevant) news from our Talentor calls/mailings to your people in weekly meetings.
- Try to bring your people to Summits. We see it as one of the most important activites for buliding trust and developing a "we-feeling" in the group.
- Connect them with other partners/teams to exchange experiences and best practices.
 We have a lot of expertise among the 540 Talentor employees!

Any ideas how to do this on a consultant/researcher level on a regular basis?

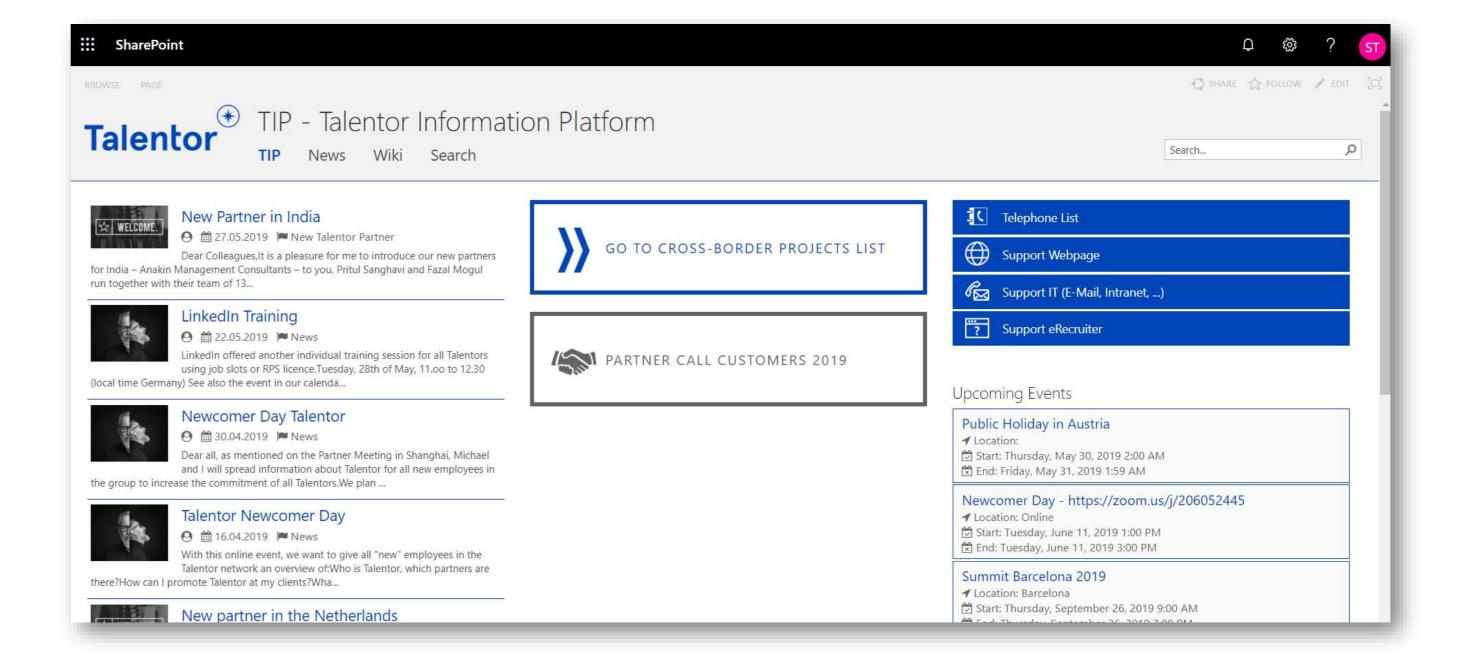




#10 Give them access to Talentor information

TIP- Talentor Information Platform

- Access for all team members with their local company email.
- Please inform us who should be added.
- Keep us updated about changes in your team to delete people's access.





#11 Be PRO-ACTIVE

Share the ideas, experiences and success stories of your team in marketing!

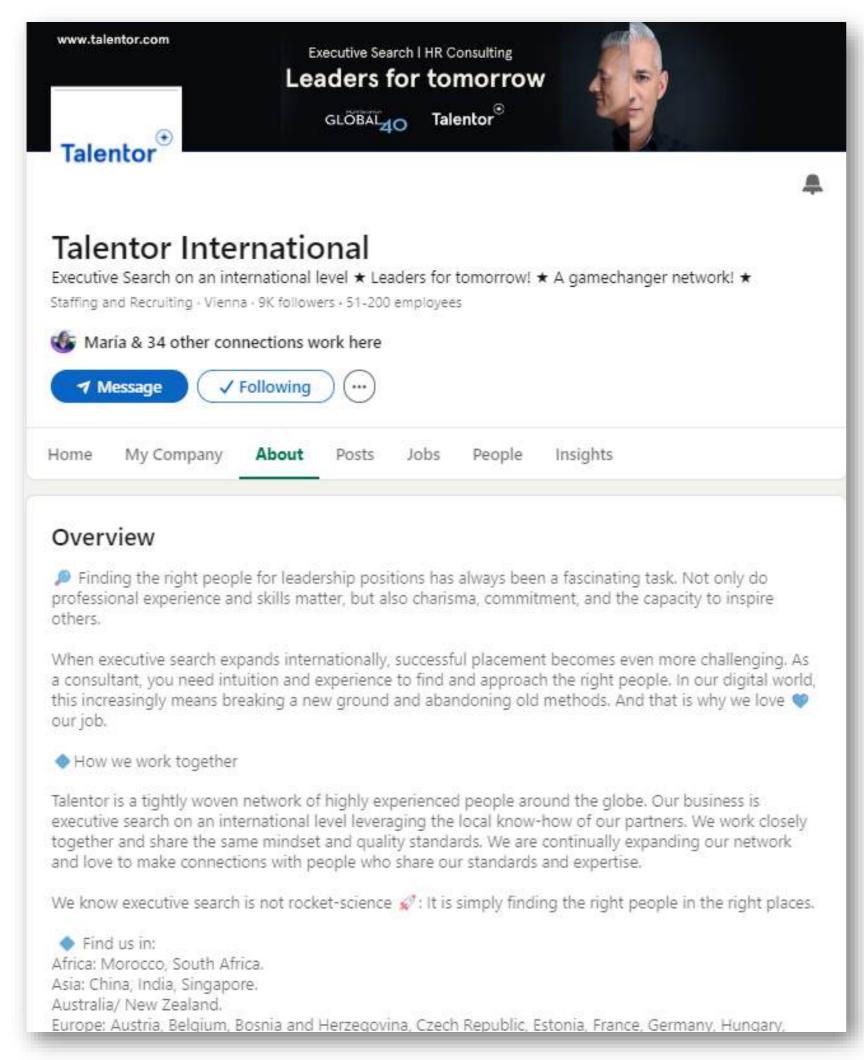
TAKE ACTION!

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Talentor LinkedIn Page

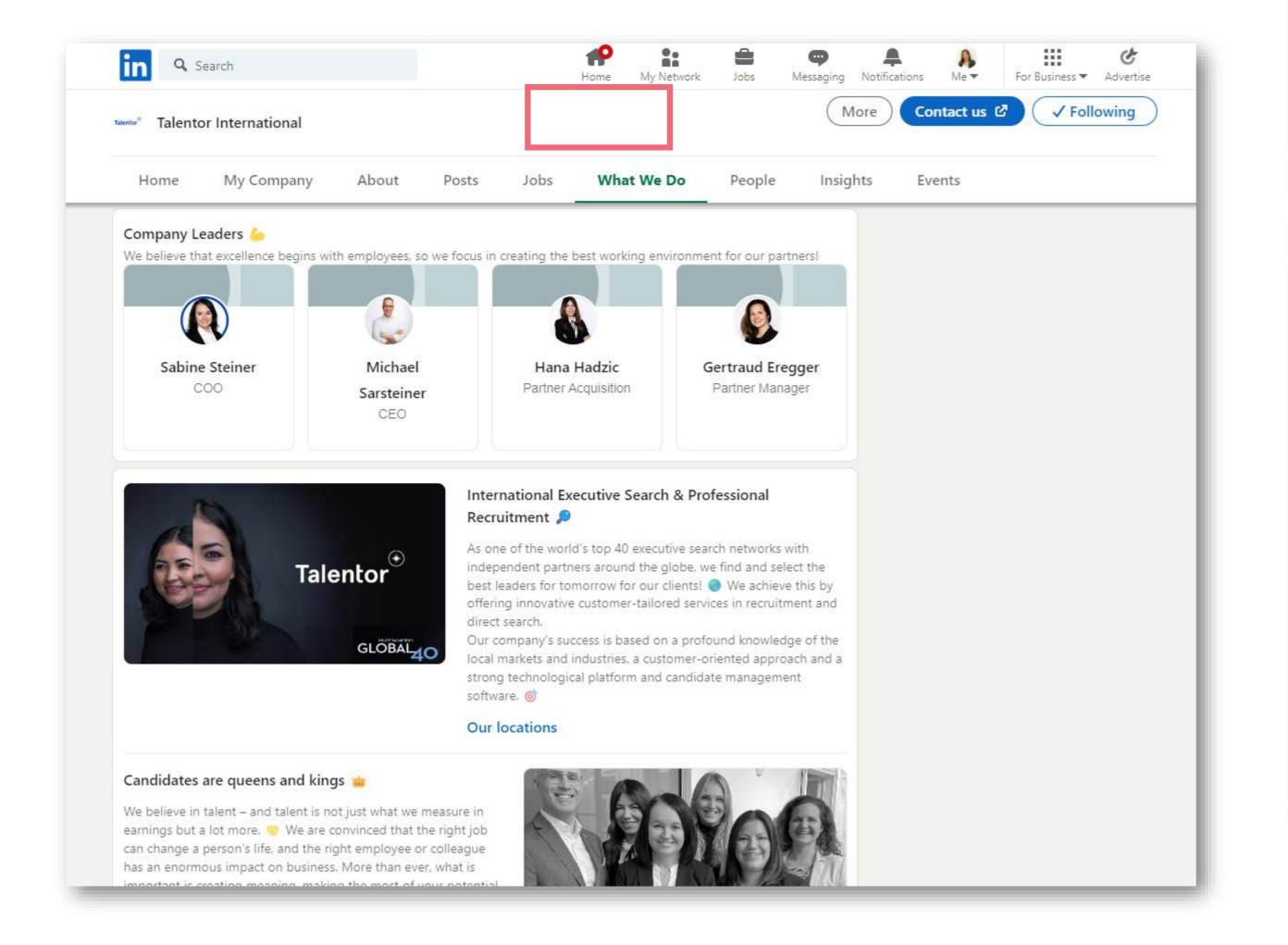




- LinkedIn is our star network! It is the professional social network par excellence where we have much activity. That's why it's important that you Follow us as a company but also as a private person!
- Interact with our content! Comment and react on our posts to increase online visibility and range. We also ask you to share our content, but due to the algorithm of this network, we recommend you to do it with a small personal comment so the content is not banned.



Talentor LinkedIn Career Page



Client testimonials



HÜBNER Group Railroad Manufacture

Talentor is very good at sensing which candidates match our company no matter which task or team we are talking about. The search process is always transparent and the cooperation efficient. Joachim Müller, Head of Human Resources

Groupama Groupama Assicurazioni

Insurance 37,373 followers We have been working with Talentor for several years now and they have consistently confirmed a high quality recruitment standard, both in terms of attention to understanding our company needs as well as assuring appropriate assistance to candidates before, during and after the selection process. Respect of deadlines, quality of feedback and a proper assessment of the market of reference are also a key element of our experience as customers.

Carla Bellavia, Head of Human Resources, Organization & Communication

Candidate testimonials



Managing Director at
TurningPoint Executive

Talentor fosters meaningful partnerships and collaboration. Working together with our international search partners we are able to meet the needs of our clients around the world. Leveraging our partners, we have the ability to provide a localized approach with partners that understand the local candidate marketplace and culture. Together we foster worldwide best practices for hiring bringing top level value to our clients globally.



Associate Partner at Talentor China | A recruiting BP for plant management field

Talentor has been committed to find and place candidates who are a perfect match for their new employers. It has established a set of rigorous and reliable selection process within the organization. Furthermore, instead of basic resume matching, we put much efforts on digging candidates real motivation and soft skills. Talentor is a tightly-woven network of professionals with in-depth knowledge of different industries and passion for recruiting. I feel very proud to be a part of the team!

Company photos



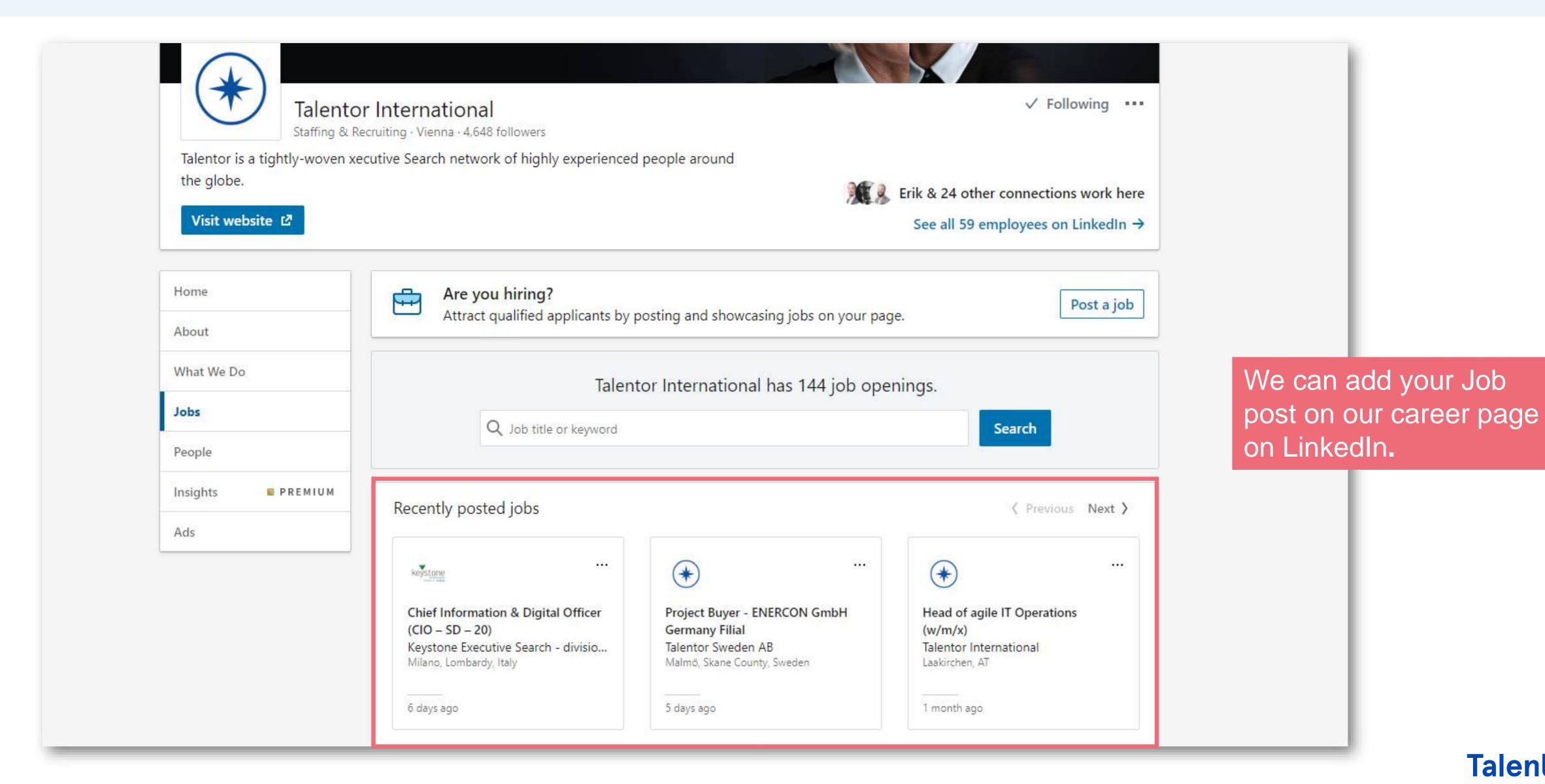






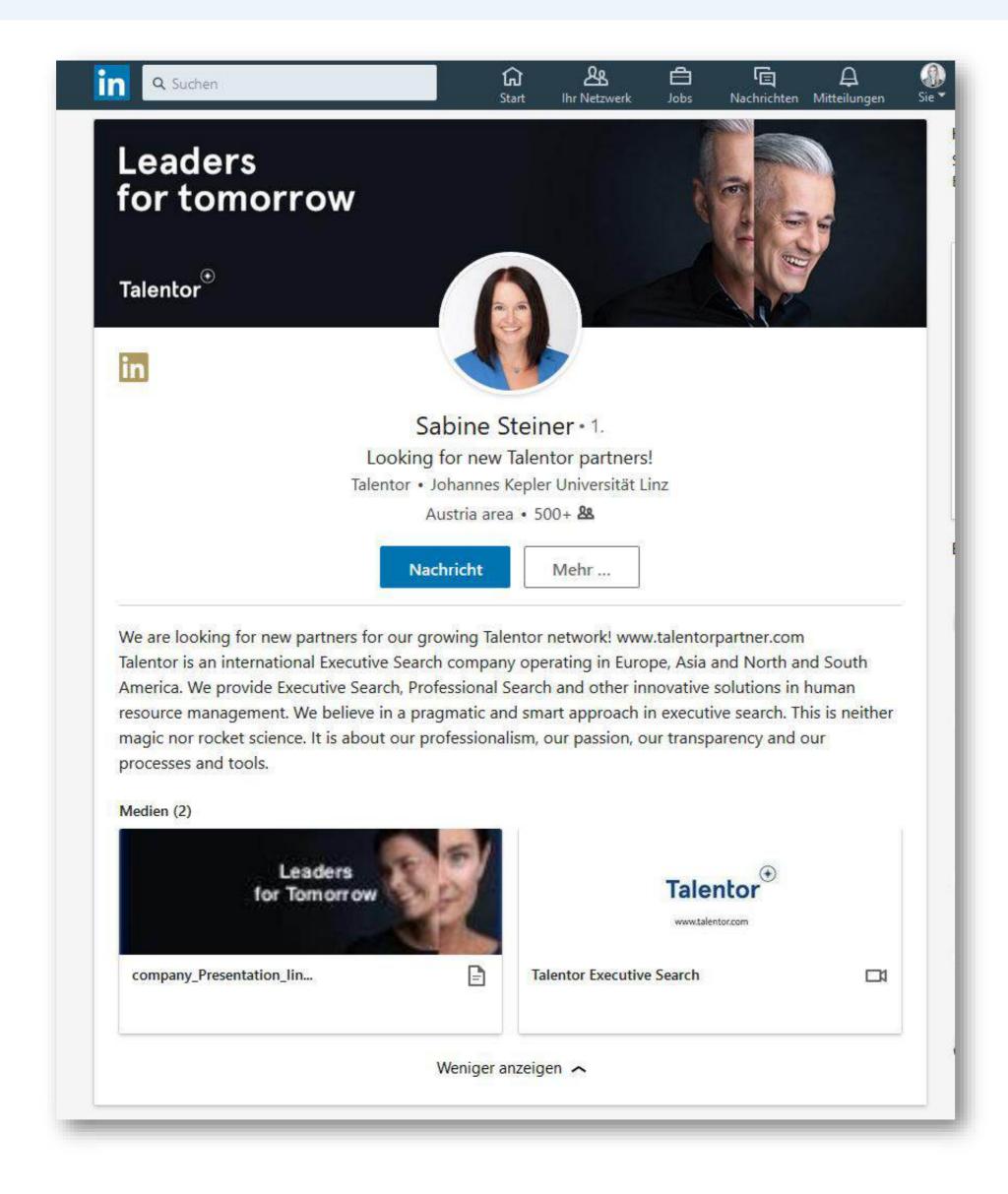


Talentor LinkedIn Career Page





Talentor LinkedIn Profiles

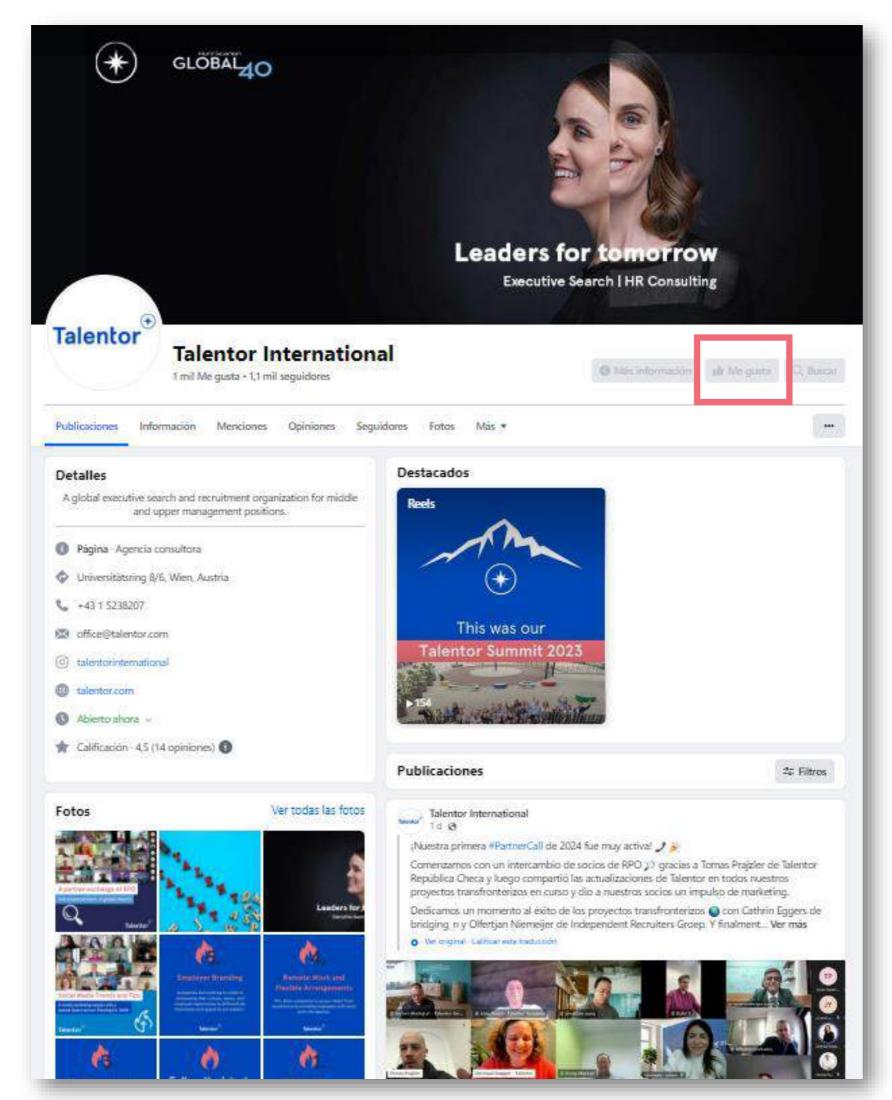


- Optimize your LinkedIn Profile and show connection with Talentor network!
- Use international network for your sales activities!!
- Guideline & Training videos how to set up profiles find here in <u>Intranet</u>



Talentor Facebook Page

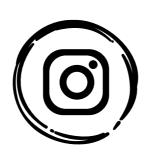




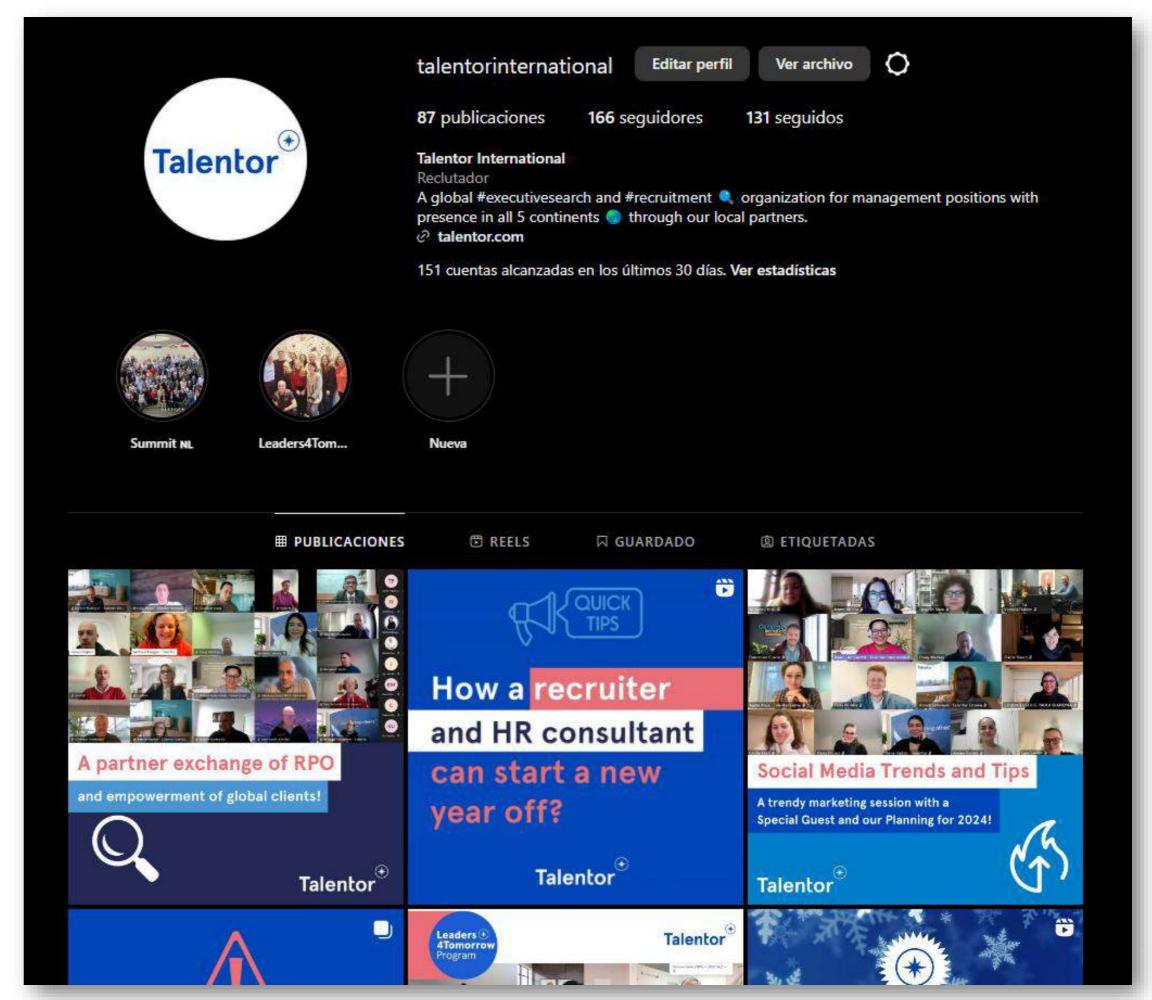
- Please Like and Follow us as a company but also as a private person!
- Interact with our content!
 Comment and react on our posts to increase online visibility and range!
- On Facebook we like to share images of events/activities and links to our blog articles.



Talentor Instagram Page



- Please follow us as a **company** but also as a **private person here too!**
- Interact with our content too!
 Comment and Like our posts, reels and stories so that we can reach more people.
- Instagram is a great channel for us to show images of our community to others and to be followed by people who are interested in the same topics as us.

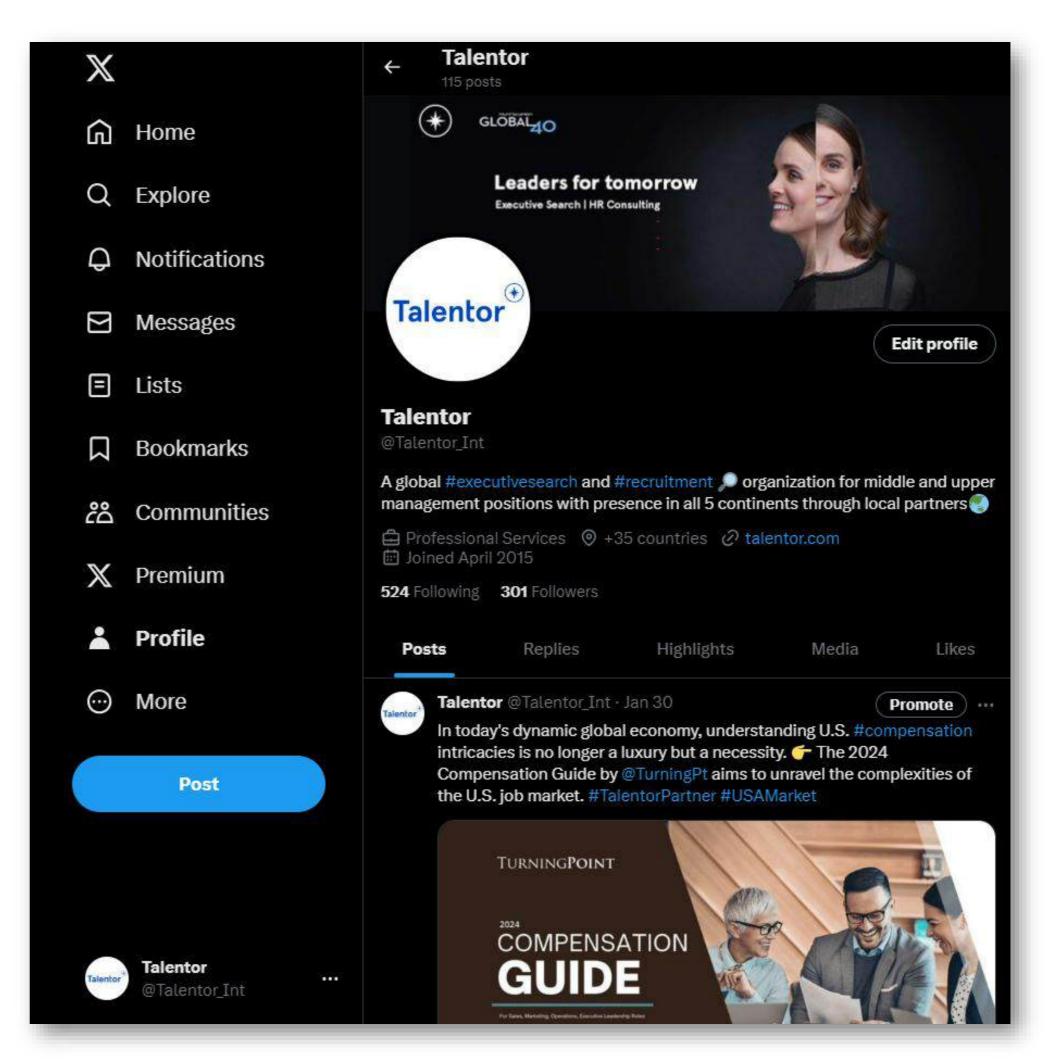




Talentor X (Twitter) Page

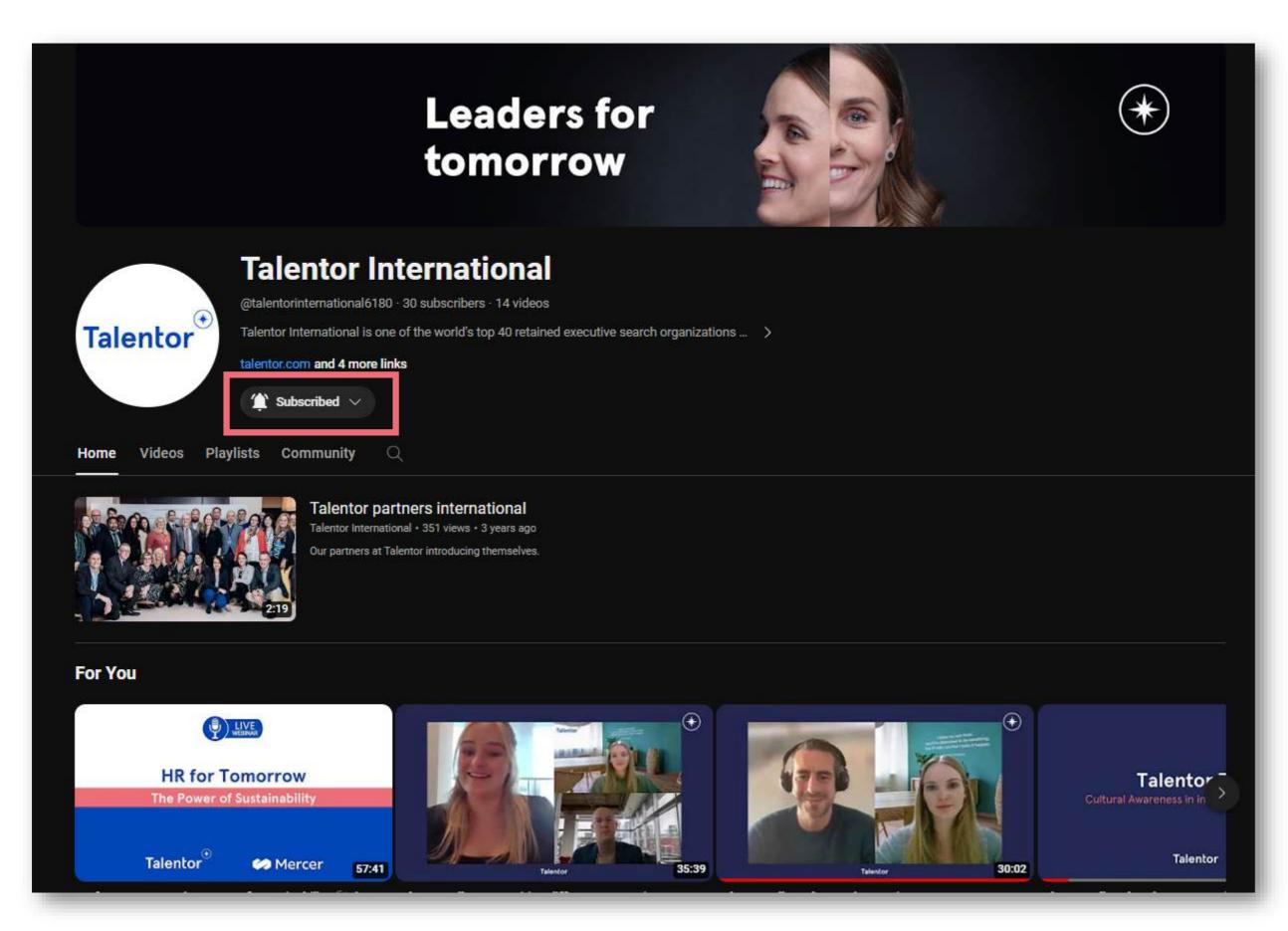


- And again, please follow us as a company but also as a private person here too!
- Interact with us!
 Share/ like our twits so we can reach more people that are interested in the same trends as us.





Talentor YouTube Channel





- Subscribe to our channel!

 By subscribing you make the channel more reliable and also, if you activate notifications, we will notify you when we have uploaded new content that may be of interest to you.
- On YouTube we share recordings of webinars, Talentor Talks and more!



More questions?

Don't worry, we know that the work of branding is constant and takes a lot of effort. That's why to make your job easier you will have a **checklist** as a guide for your integration in Talentor.

We are here to assist you! ©

